

Vaarthha

A Visakha Container Terminal Newsletter

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'VCT has natural Depth of 16.5 m along side - The deepest amongst Indian Container Terminals'

Sunrise Andhra Pradesh – Visakhapatnam “The Commercial Hub”



The sunrise state, Andhra Pradesh has a population of 4.93 crore (as per population census - 2011), accounting for 4% of country's population, residing in 4.9% of country's geographical area with 160205 sq. km. becoming 8th largest state in India covering 13 districts.

Visakhapatnam is the largest city and the commercial hub of the state with a GDP of \$26 billion. As many as 9 of the 13 districts have the longest sea coast of 924 kms by the Bay of Bengal, which has created manufacturing and export centric industries in the region. The fertile river belts in the delta region of major peninsular rivers, Godavari and Krishna are rich with agriculture-based industries and the mineral deposits found in the districts of Vizianagaram & Srikakulam has led to large-scale ore exports. The port city has emerged as a major industrial center with prominent public and private sector establishments producing large scale industrial goods ranging from steel, metals, petroleum, polymers, fertilizers, heavy engineering equipment and also ship building, ports & fishing. Neighbouring districts cover natural ores, metals & minerals along with exports of seafood and related products, agricultural products, processed food products, chemicals, biofuel etc.

Andhra Pradesh is one of the very few states in India that could boast of longest coastline, longest rail network, longest road network supported by inland waterways. Adding another feather to the cap, it is now blessed with 2 industrial corridors passing through the state namely Chennai-Vizag & Chennai-Bangalore Industrial corridors that are poised to spur the manufacturing activity at a very large scale.

continued on page 3 & 4

East Coast Maritime Business Summit (ECMBS Jan '16)

ECMBS saw the participation of more than 400 key stakeholders from both national and international arena during the 4th edition at Visakhapatnam, the port city on 28 - 29 January 2016. The previous 3 editions were also successfully held at the city of destiny only. The theme for the year 2016 was “East Coast Hinterland: Waiting to be served”.

The 2 day summit started with a CEO round table conference to discuss on 'ease of doing business' at ports in relation to the theme. Sponsored by Visakha Container Terminal (VCT), the event also witnessed discussions on issues pertaining to shippers and service providers. The critical challenges of cargo evacuation, current and future infrastructure at ports & terminals were also dwelt upon. The second day event continued with various speakers from the shipping fraternity, CONCOR, investors, end users, entrepreneurs deliberating on the opportunities east coast provides in maritime sector.

East coast plays a vital role in the growth of India managing about 50% share of the cargo handled by all major ports. Visakhapatnam, the only major port in Andhra Pradesh with the presence of the best in class container terminal has contributed its part recording impressive growth over the previous year. The experts from both port and shipping fraternity emphasized the need for eliminating bottlenecks in the last mile connectivity.

Neighbouring countries like Nepal and Bangladesh showed keen interest to divert their traffic through Visakhapatnam making VCT as their additional gateway & transshipment hub respectively.



continued on page 4

VISITORS AT VISAKHA CONTAINER TERMINAL



(From right) Mr. Shashi Kiran T, Manager-Sales, Mr. Krishna Reddy, Zonal Manager, Allcargo Logistics Ltd., and Representative from Indev Logistics, Visited on 08.01.2016



(From left) Mr. D.K.Sensharma, Regional Head-Customer Development-ISC, DP World, Mr. Ahmad Sultan A H Alfalahi, Minister-UAE and Mr. Sandeep Gupta, Representative, UAE Embassy, visited on 12.01.2016



(Middle) Mr. Mehli Minwalla, Manager-All India Imports along with Mr. Vamsi & Ramesh, Goodrich Maritime Pvt. Ltd., visited on 27.01.2016



(From Left) Mr. Pranav Arora, Manager-International Sales, Mr. Waris Ahmed, Head-Marketing and Mr. P V Avinash Krishna, Manager-International Sales, Tata Steel Limited, visited on 27.01.2016



(Middle) Capt. S M Shah Alam, Executive Director (left) Mr. Abul Bashir Moinuddin Ahmed, Dy. General Manager-Marketing & Operations, Karim Group & Ms. Mousumi Guha, Vice President, Boxco Shipping, visited on 27.01.2016



(Middle) Mr. G. Rambabu, Chief Manager, Indian Potash Limited along with Mr. K. Srinivasa Reddy & Mr. Satyanarayana Reddy, Managing Partners, Gangireddy Shipping, visited on 29.01.2016



APL being pioneers in the reefer trade on the East Coast of India, Mr. Murali Krishna, Trade Manager - Europe & Reefers along with Mr. Rajesh, Asst. Manager visited the terminal to study the areas of growth in the vast hinterland of Vizag and especially tap the burgeoning reefer market further.



Mr. S. Varadarajan, CEO, Shreyas Relay Systems Ltd., visited VCT on 29 January, 2016 to strengthen their presence with the operation of their twin services from Visakhapatnam and making it the transshipment hub on the East Coast of India.



(Right) Mr. Indrajit Dasgupta, President - ISC, Malaysia & ME along with Mr. Vivek Sharma, Vice President - Commercial, ISC & Malaysia, ZIM Integrated Shipping Service (I) Pvt. Ltd., visited VCT for the first time on 28 January, 2016 to explore the opportunities on West Bound traffic and increase their market on the East Coast of India.



(Left) Capt. Dheeraj Bhatia, MD (middle) Mr. Vikyath Kumar, Director Sales along with Mr. E. Krishna, Manager Sales from Hapag Lloyd (India) Pvt. Ltd., visited the terminal on 29 January, 2016 in continuation to their previous visit on enhancing the presence of Hapag Lloyd in Visakhapatnam and further study the possibilities of extending their West Bound service.

continued from page 1

Sunrise Andhra Pradesh – Visakhapatnam “The Commercial Hub”

Basking on all these inherent advantages & glories, the first Confederation of Indian Industry’s (CII) partnership summit was held in Visakhapatnam after the bifurcation of the state. The theme of the summit was ‘Partnership for a Shared and Sustainable Economy’ which was organized in cooperation with Government of Andhra Pradesh (GoAP) and the Department of Industrial Policy and Promotion (DIPP) & Government of India. The summit resulted in signing of 328 MoUs worth Rs. 4.7 Lakh Crore of which a whopping Rs. 30,000 crore investment is likely to come up in Vizag alone. Once these investments are realized, it will create approximately 10 lakh jobs. It was the best platform to showcase the city as the capital hub of the state in terms of investment.

BRAND VIZAG - 115 MoUs were signed in the Industry Sector with an investment of Rs. 2, 01,277 crore. Visakhapatnam, the emerging commercial hub is poised to see the growth in:

INDUSTRIES

Reliance Shipyard - Naval ship-building unit - would be set up at Rambilli in Visakhapatnam district with an investment of Rs. 5,000 crore, setting the pace.

The Rashtriya Ispat Nigam Ltd - Visakhapatnam steel plant committed an investment of more than Rs. 38,000 crore on its future projects - mainly capacity expansion.

Trina Solar (India) Pvt. Ltd., signed a MoU for setting up Rs. 3,000-crore solar panel manufacturing unit in the multi-product AP Special Economic Zone at Atchuthapuram in Visakhapatnam district. A foundation stone for the project was laid on the last day of the summit at the site. The unit would start production by the end of the year in about 90 acres at the SEZ.

Other investments - Bharat Forge (Rs. 1400 crore) in automotive components, Ashok Leyland Limited (Rs. 1000 crore) in vehicle body building plant and Divis Labs (Rs. 1290 crore) in pharma sector. Also, Geomysore is investing Rs. 300 crore in gold mining.

ENERGY

To boost up renewable energy, GoAP would provide tax benefits for vehicles which run on Batteries. The State is making a breakthrough for the first time in Power Sector.

Petroleum, Chemical and Petrochemical Investment Region (PCPIR) that was proposed between Visakhapatnam and Kakinada has got an In-principle approval for setting up Greenfield Petrochemical Complex in Visakhapatnam by public sector companies - Hindustan Petroleum Corporation Limited and Gas Authority of India Limited.

Besides this, Suzlon Energy Limited and Axis Wind Energy are planning to invest Rs. 28000 crore for generation of 3000 MW by using wind power and 1000 MW from wind-solar hybrid in the state. Also, Sany Group is planning to set up a coal-fired USPP, wind and solar hybrid 3500 MW at Rs. 23,500 crore.

SKILL DEVELOPMENT

The National Institute for Pharmaceutical Education and Research (NIPER) would be set up here with an investment of Rs. 600 crore that would stimulate the growth of pharma industry in the region surrounding Visakhapatnam. The district is poised to become an educational hub, as it already has the IIM functioning, and a number of national-level institutes such as the National Petroleum University and the Knowledge City coming up

continued on page 4

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RETAIL

25,000 jobs are expected out of Retail sector alone with an investment of Rs. 1500 Crore expected from Walmart, Future Group, Arvind Lifestyle and Spencers.

FOOD PROCESSING

Mega food parks are the new establishments in North Andhra districts. Fish and marine food processing units are also proposed to be established. A coconut processing unit is coming up at Srikakulam.

TOURISM & SERVICE SECTOR

Some of the Visakhapatnam-based private companies such as Vizag Profiles, Sravan Shipping, the CMR group and others signed pacts with the Government promising hundreds of crore investments. Many of the projects would be in Visakhapatnam and the surrounding areas. Many more such MoUs were signed by companies in IT, Infrastructure, Mining, Housing, etc.

Ranked as the 2nd Best State in “Ease of Doing Business” by the World Bank on various parameters, A.P is sure to see these MoUs being translated to reality soon and would be the growth engine for India’s economic development.

East Coast Maritime Business Summit (ECMBS Jan '16)

continued from page 1

With treaty being signed between India and Bangladesh, coastal waterways is being developed identifying Visakhapatnam as one of their preferred ports for introducing RSVs i.e. River Sea Vessels. Chittagong port which has joined the elite club of 2 Million TEUs could also look at using this natural harbour for transshipping their cargoes to China, South East Asia and Gulf while Nepal is eagerly waiting for the letter of exchange to be signed off facilitating EXIM movements through Visakhapatnam and ICD Birgunj.

This annual summit conducted by Gateway Media, one of the leading publication on Shipping is bringing together the who’s - who of the shipping fraternity to the east coast of India and providing the right forum to showcase the natural advantages of Visakhapatnam and the industrial growth here.

Road Safety Week – VCT

Road safety is regarded as one of the most critical challenges to the users & authorities to adhere to & implement. It is instrumental for reducing the risk of a person using the road network. Knowing the criticality of road users, VCT observed road safety week from 11-17 January, 2016 with a motto to create awareness among the staff, contract employees & other members of the society. The Vizagites were taken through the awareness on road safety under “We reach out” programme. The VCT team reached out to the busiest traffic areas like Jagadamba, Tycoon Junctions and preached road safety by way of wearing seatbelts, using crash helmets and obeying road traffic rules. The programme was carried out successfully in collaboration with the AP Traffic police wing. The road users appreciated VCT’s initiative and also pledged to contribute actively towards road safety.



VCT CFS – Update

- Letter of approval has been issued by the Inter Ministerial Committee (IMC) for the VCT CFS
- Paver Block laying for the container yard has been commenced
- Erection of the PEB structure for the warehouse has started
- Boundary wall nearing completion
- Office & Gate complex structure is being erected



VCT CFS is all geared up to commence the operations soonest .

VISAKHA CONTAINER TERMINAL

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