

'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'

Port City – Writing New Chapters

Visakhapatnam Port Trust (VPT), a major port on the East Coast of India has witnessed consistent growth over the years. The century old port has diversified its business into various segments by venturing into Public Private Partnership modes which resulted in better efficiencies and faster evacuation of cargo. Visakha Container Terminal (VCT) is one such BOT operator situated in the outer harbour of the port.

The container traffic is increasing at a rapid pace year on year and so is the demand for new container services from the port. Therefore, Visakhapatnam port is leaving no stone unturned to not only retain the existing traffic but also attract new services and service providers. Few of the initiatives the port has come up with are:

- Revamping Vessel Related Charges (VRCs) – The Port Trust came up with an attracting scheme of giving rebates on Pilotage and Port Dues. While the existing rebate of 35% and 70% basis the GRT of the vessels are extended till end September 2017, 10% and 15% additional rebates shall apply if the carrier handles 300 TEUs and 500 TEUs of transshipment volumes per call. Also the coastal feeders while enjoying the existing 40% discount would get additional 35% on the balance which would work out to an overall 60% discount on the VRCs. This initiative of the port is a step towards making Visakhapatnam the regional transshipment hub on the Bay of Bengal. The marine parameters and inherent advantages of the port warrants more main line services which would sustain with the burgeoning local hinterland traffic complemented by the transshipment traffic from Kolkata / Haldia / Paradip and the rail bound traffic. Eventually the transshipment volumes of Chittagong/ Yangon will also be attracted. The proximity of Vizag to all these feeder ports is a major advantage as it is only 36 hours away from Kolkata and hence the overall transit time for a container transhipped through Vizag is much lesser when compared to a container transhipped through Singapore or Colombo.
- VPT advances infrastructural developments. A grade separator where a flyover from the Convent Junction (4 kms away from port) to port along with six-lane connectivity from VCT to Shri Ambedkar Statue of port area is in pipeline which will be the key for faster

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Samudera Bharat Feeder Service

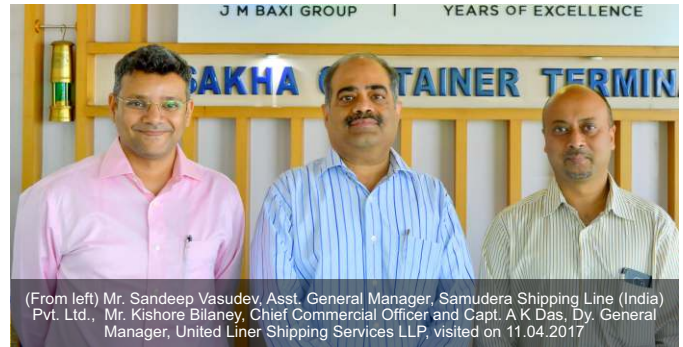


The year-on-year growth rate of Visakha Container Terminal (VCT) is attracting new avenues. A new coastal service - Samudera Bharat Feeder (SBF) was launched by Samudera Shipping Line (I) Pvt Ltd, an Indonesian company to promote coastal shipping between Kolkata / Haldia, Paradip & Vizag and also encourage transshipment through Visakhapatnam. The maiden voyage of m.v. Sinar 1 was made at VCT on 16 April, 2017. SBF endeavours to link with the main line services calling Visakhapatnam backed with scheduled weekly service.

With perennial shortage of 20' inventory in Vizag and Kolkata being surplus of this inventory, the service is expected to bridge this gap by facilitating empty repositioning of 20' inventory from Kolkata to Vizag. In addition, the service is eyeing the coastal movements happening currently by road and rail from the hinterland of Visakhapatnam to West Bengal. The coastal cargo movements would therefore see a filip with the deployment of this new service.

Needless to mention, the main line services calling VCT currently would also be benefitted by way of transshipment hub, Visakhapatnam for Kolkata. Being in the closest proximity, Vizag is only 36 hours away from Kolkata and hence least transit time when compared to Singapore or Colombo. Also the attractive transshipment costs at Vizag would best suit the carriers to explore this port as the regional transshipment hub.

VISITORS AT VISAKHA CONTAINER TERMINAL



Automation @ VCT

Ease of doing Business is the buzz word lingering in the trade now. The submission of forms, verification of documents, verifying the truck entries, cargo movement entries used to be manual that delayed the entire process. The new technologies being introduced has eliminated the manual process to a great extent.

In line with the government's initiative on Ease of doing Business, Visakh Container Terminal (VCT) has been modifying its operational procedures to be the best in business. Gate Automation and implementation of web based e-Form 13 for the export containers at VCT are the step towards alignment with modern technologies. The gate automation that ruled out Man – Machine interface has quickened the process of trailer movements in the terminal. It also includes:

- Container number, ISO code, Truck license plate and damage verification is done through CCTV, which covers all the sides of a container.
- A remote operated boom barriers.
- An Outdoor kiosk, facilitating:
 - Driver authorization through access control readers.
 - Trouble desk support to drivers via push to talk facility.
 - EIR prints from the kiosk.



Now, VCT has successfully implemented e-Form 13 which would simplify the movement of Export containers into the terminal. For any export container prior arriving the terminal, the stakeholders are expected to update the relevant information including shipping bill and the trailer details on the e-Form 13 through VCT's web portal. Basis the pre advised data in the system the truck carrying the export containers can arrive at the terminal without any hard copies thus facilitating paperless transactions and seamless movement of containers.

This reduces the dwell time of the trucks considerably since there is no dependency on manual process across the value chain. VCT has always focussed on technology for benefit of the trade. This initiative is one more example of its drive towards Excellency and perfectly in line with government's aspiration to be the number 1 state in Ease of Doing Business.

Sunrise State Rises High

The 12th edition of India Business Leader Awards by CNBC – TV18 honoured Andhra Pradesh as the “State of the Year” under the Business Leader category on 23 March, 2017. State Minister for Panchayat Raj, Rural and Water Supply of Andhra Pradesh, Shri Ch. Ayyanna Patrudu received the award from the Finance Minister of India, Shri Arun Jaitley.

Andhra Pradesh is selected unanimously by the Jury comprising eminent personalities from the fields of banking and industry, management strategists, academics and corporate personalities. The scrutiny was done basis the financial performance, leadership, creativity, innovation and social responsibility.



Post bifurcation, the state has evolved as a new hub for investors with policies attracting the Manufacturing and Service industries. State has developed government bodies / institutions with respect to every industry and the single window concept to maintain transparency in finance and projects helped the governing body to achieve the award. The state offers quality Power, Robust Industrial Infrastructure, Large Industrial land banks, excellent connectivity and availability of a skilled workforce.

Visakhapatnam – the gateway to the east recommits itself to the growth of the state embarking a double digit growth. The growth Engine of AP has supported the system vastly. The 974 kms coastline lead by the only Major Port of the State – Visakhapatnam Port Trust and its contribution to attract industries like Ferro Alloys, Pharmaceuticals, Textiles, Agro & Food Processing, Minerals & Metals based industries, Sea Food Industries, etc., has indeed led to vast development in the state's growth.

Port City – Writing New Chapters

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cargo evacuation. The separate route connectivity would facilitate dedicated corridor for the container traffic thereby reducing the truck dwell time. Even though the connectivity is not an issue currently, in anticipation of the surge in container traffic in near future, VPT is proactively proposing this elevated corridor project well in advance.

- VCT is the alternate gateway for Nepal and the EXIM movements for this landlocked country are expected to commence very soon. In order to foster these movements, VPT has taken the initiative to allot office space to set up Consulate General office to Nepal embassy. To add further, VPT has assured to offer Engine on Load services for Nepal bound traffic exclusively.

With the increased prominence of the port city and initiatives taken by VPT along with new projects coming up at the city of destiny, the container traffic at Visakhapatnam is envisaged to reach the fullest potential making Visakha Container Terminal the *“Ideal Gateway on the East Coast of India”*.

VISAKHAPATNAM PORT TRUST
TRAFFIC DEPARTMENT

No. ITRA/SBS/FOH (Cont.) ,
Dt.11.04.2017

CIRCULAR No-752

Sub: Concession on Vessel Related charges i.e. on Port dues and Pilotage for Container Vessels- Reg.

Ref: Agenda Item No. S - 19 and Resolution No. 187/2016-17.

All Port users are hereby informed that Visakhapatnam Port Trust Board vide its Resolution No.187/2016-17 dt.18.03.2017 cited has resolved to approve the following concessions:

- (a) To extend 35% rebate for a further period of 6 months, w.e.f. 01.04.2017 up to 30.09.2017 on Port Dues and Pilotage for vessels having less than 50,000 GRT.
- (b) To extend a concession of an additional 10% rebate on Port Dues and Pilotage for those foreign-going/run vessels only which are transshipping cargo of 300 and above TEUs up to 500 TEUs and whose GRT is less than 50,000 in addition to the existing 35% rebate w.e.f. 01.04.2017 up to 30.09.2017 and
- (c) To extend an additional 15% rebate on Port Dues and Pilotage for the foreign-going/run vessels only, which are transshipping more than 500 TEUs and whose GRT is less than 50,000 in addition to the existing 35% rebate w.e.f. 01.04.2017 up to 30.09.2017.

The above concessions under item 'b' & 'c' will be processed based on the documents issued by Customs Department / MIS/VCTPL regarding transshipment of Containers.

Y. TRAFFIC MANAGER

Fire Service Week & Wellness Programme

The National Fire Service Week is observed from 14th – 20th April every year in remembrance of the lives lost in the devastating fire that erupted and the explosions that followed on 14 April, 1944. As part of Fire Service Week VCT organised training / awareness programmes. Two-minute silence was observed during tool box talks on the first day of the event. An awareness programme, “We reach to Society” was conducted in a residential apartment near to the premises of VCT on 16 April, 2017 as well. Live fire drills and rescuing techniques were demonstrated to few residents of Visakhapatnam. A quiz programme on fire safety for VCT & Contract employees to increase the awareness was also conducted. Similar programmes were also carried out to the staff of VCT CFS and contract employees. A session on various available fire extinguishers at the terminal and CFS of VCT was conducted and mock drills were carried out too.

A wellness programme on how to tackle depression in both personal life and at work was conducted to VCT & Contract employees during the World Health Week 2017 by Mrs. Radha Rani, Superintendent of Government Mental Hospital, Visakhapatnam. The interactive programme helped the participants to clear their apprehensions and gave insight to strengthen themselves and their loved ones at home. A demonstration on First Aid training was done during the wellness week that covered topics like Life Style, Ergonomics, Obesity, Diabetes, Basic Life Supporting training and also a Health Quiz was conducted by Dr. K Ranjit Kumar, MD, HOD Emergency Division, Apollo Health Care.



VISAKHA CONTAINER TERMINAL

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