



VISAKHA CONTAINER TERMINAL

WISHES YOU A VERY

HAPPY NEW YEAR

2017

Vaarthha

A Visakha Container Terminal Newsletter

Issue No. 6 / Vol 14/ December 2016

'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'

Odisha Bats For Development



India's prestigious project: Vizag – Chennai Industrial Corridor (VCIC) is in the stage of identifying and Master planning the nodes that is more likely to be completed by March 2017. Another major development is that Odisha is included in the development of East Coast Economic Corridor (ECEC). The state government has decided to start the preparation of Conceptual Development Plan (CDP) for the first phase.

The long coastal corridor stretching up to 1700 km is going to be worked out jointly by the Odisha government and Asian Development Bank (ADB) with an expected investment of \$631 million. While \$500 million would be invested towards infra structural development, the remaining is used for industrial policy & business promotion. The project is also expected to cover India's deepest draft ports Visakhapatnam as well.

Odisha is known for its rich natural mineral sources complemented with coal, iron, bauxite and gas reserves. The extended and developed corridor would be critical for faster evacuation. Commodities like Steel, Iron, Auto, Electronics, Food processing, Marine Products, Textiles, Petro Chemicals, Naval Shipyard, Defence and many others will get a big boost for faster development. The infrastructure development would also witness a great improvement. The project also includes the development of state roads and highways, water treatment plants, water pipes, storm drains, power substations and power distribution line.

Odisha comprises the immediate catchment region in the hinterland of Visakha Container Terminal (VCT). With the new major developments taking place on the corridor, the container traffic is expected to see an unprecedented growth, finding its way to Vizag the best located gateway for Odisha. The project would certainly result in faster evacuation of the cargo thus facilitating much improved turn-around time and VCT's proximity to Odisha makes it the ideal gateway for the envisaged cargo traffic.

VCT CFS – Rising Star



Maiden Export Container of TATA Steel @ VCT CFS

The Visakha Container Terminal's Container Freight Station (VCT CFS) setup on 34 acres ideally located at a distance of 13 Km from the Container Terminal on the four-lane Industrial By-Pass Road was inaugurated on 18 August, 2016. The Journey so far has set benchmarks in terms of Quality Service - Operational processes, Safety & Security of Cargo, People and creating a work environment which is class apart in the industry. The benchmarks have been tested with a 3000+TEUs of Laden Throughput.

VCT CFS espoused an advanced technology which is first of its kind in the city of destiny. The CFS has an Integrated Office Block for the customs, customers and CFS personnel under one roof. The fully computerized Gate Complex design which provides operational flexibility along with flexible multi traffic flow is unique as well. The intelligent layout too complements appropriate operational flow and safety of people working in the facility.

The USPs of VCT CFS are - Superior Infrastructure; Professionally managed and Customer centric; Strong IT backbone; Safe and Secured environment.

A recent customer acquisition has been the Tata Steel's Ferro Mineral Order. The CFS would be providing the complete export solution to Tata Steel. The first container was rolled out on 28 December, 2016 connecting Maersk Kimi. Tata Steel had started exporting Ferro Chrome from the last six months and is currently exporting about 20,000 MT per month and this is poised to increase further in the coming months.

VCT CFS has also received accolades from the Pharma / Chemical sectors which are very safety conscious on the implementation of the Safety features at the CFS.

The commodities handled so far at the VCT CFS comprise of Rice, Coco Fibre, Refractories, Ferro Alloys, Pet Coke, Coconuts, Yam etc.

VCT CFS has a capacity to handle 10,000 TEUs per month and working towards providing its customers personalised services which is a clear differentiator in the Vizag Market.

VISITORS AT VISAKHA CONTAINER TERMINAL



(Left) Ms. Harpuneet Kaur, Glencore India Pvt. Ltd., and Mr. B. V. S. R. C. Murthy, Dy. Manager, National Aluminium Company Ltd., visited on 06.12.2016



(Right) Mr. S. K. Satapathy, Dy. General Manager and Mr. Sankar Rao, Manager, Visa Steel Ltd., visited on 08.12.2016



(From Left) Ms. Peenaz Choksi, Manager-CNS, Mr. Ajit Sharma, Asst. Manager, Mr. Desh Deepak Shakya, Solution Manager and Mr. Sujan Bandhopadhyay, Consultant, APL Logistics (India) Pvt. Ltd., visited on 08.12.2016



Representatives from Concor & Railways, visited on 15.12.2016



Mr. Tulasiram Reddy, Dy. Manager, Dr. Reddy's Laboratories Ltd., visited on 20.12.2016



(Right) Mr. Dushyanth Atluri, Project Manager, CCL Products (India) Limited and Mr. Prashant Sagi, Director and CEO, Megasea Shipping & Logistics Pvt. Ltd., visited on 20.12.2016



(Right) Mr. Alvin Dong, Owners Representative in India and Capt. Brijesh Midha, Vice President, T. S. Lines (India) Pvt. Ltd., visited on 20.12.2016



(2nd from right) Mr. TV Srinivas Shenoy, Chief-Marketing & Sales, (2nd from left) Mr. Amit Choubey, Head-Operations, Kalinganagar Port, (right) Mr. Surya Lenka, Head-Central Logistics and Mr. Suresh R, Manager-Coordination, TATA Steel Ltd., visited on 29.12.2016

Solar Manufacturing



Hareon Solar is one of China's largest crystalline silicon solar cell and module manufacturers. The company has about 1,850 MW per year of solar cell manufacturing capacity and about 1,200 MW per year of solar module manufacturing capacity across five manufacturing bases in China. In addition, Hareon Solar has operations and subsidiaries in Australia, Germany, India, Japan, South Africa, and USA.

Hareon Solar Private Limited (HSPL), a tier-1 Chinese solar photo-voltaic cell manufacturer is planning to set up a facility in Visakhapatnam to manufacture solar PV cells in association with the Dalmia Group. APIIC allotted 33 acres of land at Atchutapuram with an estimated project cost of ₹ 1188 crore.

A direct employment generation of around 1162 people and indirect employment to another 1500 people is expected with this set up. Govt. of AP has issued a GO on 23.05.2016 regarding various incentives being offered to this industry. The company had already initiated the construction of the first phase carrying a plant capacity of 160MW which would ramp up to 1,000 MW in the next 3 years.

The State Investment Promotion Board (SIPB) had given various incentives to HSPL to venture the alternative energy sources at the earliest. Incentives in Power Cost, Water tariffs, External Infrastructure, Expenses on quality certifications, etc. are declared as per the AP Electronics Policy 2014-20.

The solar manufacturing facility which should support the industrial sector to replace with alternate and cheaper electricity would also push forward the Coastal and International Trade where the panels are to be supplied to various parts of the country and the Asian continent.

ISO Tank Containers Exports From VCT



The safe way of chemical exports the shippers look forward to, is by using ISO tanks. It is indeed the best way to reduce cost, carbon footprints and freight safety concerns. The benefits of ISO tanks are eco-friendly, safer, cheaper, easy to store and flexible to move.

Although a variety of hazardous and non-hazardous chemicals finds its ways to Vizag in tank containers to cater to the Pharma & Chemical industries in the vicinity, lack of tank cleaning facility has eluded the opportunity of exports from Visakha Container Terminal. However, one of the exporters in the SEZ region took the initiative of cleaning the tank containers at their premises after obtaining necessary approvals from the tank operator. The factory equipped with an effluent treatment plant and a proper disposal system as per the scheduled guidelines of the state environmental regulator i.e. APPCB (A.P Pollution Control Board) managed to convince INTERFLOW (Tank Container Systems) LTD., UK to undertake cleaning of their import tank containers with residue and export processed cooking oil in the same container to Rotterdam.

Thus, began the maiden exports in tank containers from VCT which witnessed 17x20' Interflow tank containers being loaded from the facility and more such shipments are expected to flow henceforth regularly. This paves the way for tank containers exports which should encourage all the other tank operators also to venture into this segment.

Vishwam – A Safety Initiative

As part of our unstinted efforts to enhance safety culture among the employees and safety standards at VCT, a new initiative has been launched by VCT management called “VISHWAM” - “VCT INITIATIVE on SAFETY, HEALTH and WELL-BEING AWARENESS MEET”

The event was aimed to interact with the families of the employees & acquaint them of the Safety & Environment practices followed by the terminal and the role it plays in ensuring that the employees are safe and return home safe. *“Small deeds today will lead to a safer tomorrow”* is the concept behind the campaign. The purpose is to make the family feel happy, important and safe, also ensure that they talk, practice and nurture safety at



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Vishwam – A Safety Initiative

home too so that the very concept of safety is continuously reminded to the employee both at work and home.

The first event was conducted on 3 December, 2016 followed by the second event on 17 December, 2016. Till date 22 families participated in the two events conducted during December. The objective is to reach all the employees' families through this initiative, make them a part of our team and drive the safety culture across.

The event and initiative is much appreciated by the family members of the employees who promised to play their part and expressed their happiness for being a part of the Organization.

Delineated Developments-Vivifying Visakhapatnam & Victorious VCT

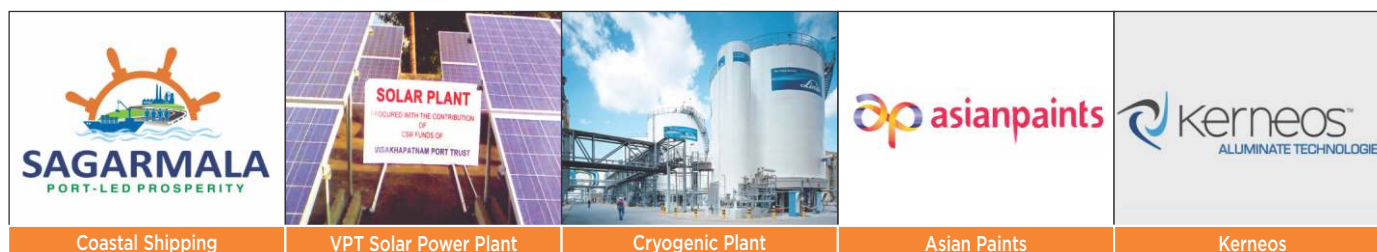
Hinterland Development



VCT Development



New Projects



VISAKHA CONTAINER TERMINAL

ISO 9001 : 2008, ISO 14001 : 2004, OHSAS 18001 : 2007, ISO 28000 : 2007 compliant company
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