



Wishing You & Your Family  
**Happy New Year**



A Vishakha Container Terminal Newsletter

Issue No: 6/ Vol : 16/December 2018

# vaartha

**'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'**

## The Year So Far....



Visakha Container Terminal (VCT) embarks on 16 years of excellence and enhancing the presence at the port city. Yet another year passed, milestones achieved, challenges faced; VCT has witnessed them all. Upgraded infrastructure, records re-written, operations efficiency & effectiveness improved and many more happened during the year 2018. The success has knocked the doors of VCT because of the unstinted patronage of the trade. Thanks to entire trade for the making the year a great success.

The beginning of 2018, January Vizag got Drug Controller Office creating room for increase of Pharmaceuticals / Chemicals imports and exports traffic followed by the local tribal flavor Araku coffee getting exported to European countries. Volumes therefore, at VCT were on a rise and it was time to upgrade the infrastructure where the new set of 2 Rail Mounted Quay Cranes (RMQCs) & 4 Rubber Tyred Gantry Cranes (RTGCs) reached the city of destiny facilitating operations effectiveness & improvisation. The new cranes were inaugurated by the Hon'ble Shipping Minister Shri Nitin Gadkari at VCT. The upgraded infrastructure got into action during the month of March '18 thereby made the operations more effective, efficient and faster.

Safety is the top priority at VCT like always and in this regard, National Safety Week, Fire Week were also observed spreading

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## Agri / Farm Products are expected to double



With the approved agriculture policy by the cabinet, the Agri / Farm products are expected to double by 2022 from USD 30 billion to USD 60 billion. The government is aiming to reach the mark of USD 100 billion in next few years thereafter. The commerce minister Shri Suresh Prabhu mentioned that the export policy is favourable to the exporters that will remove restrictions on organic products where the requirements of domestic and international markets are met. This would boost up the current players to participate more both in the local and international markets.

The next phase of the policy is to promote cluster approach where there will be identified districts that would be developed as clusters. The export promotion is done through setting up value chain area specific farm produce. The policy would also focus on various aspects of agricultural exports which includes modernizing infrastructure, standardization of products, streamlining regulations, curtailing on automatic/unthinking/ last minute decisions and focusing on research & development activities.

This policy will not only boost the rice exports, it will also play a pivotal role in encouraging other farm products like tea and coffee that will contribute to the country's global share. Araku is one such area in Visakhapatnam district of Andhra Pradesh where there are

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## VISITORS AT VISAKHA CONTAINER TERMINAL



(Right) Mr. Ajay Pandey, Asst. Manager from JK Paper Ltd., & Mr. Koti from Leap International Pvt. Ltd., Visited on 10.12.2018



(Left) Mr. Bosco John, Vice-President from Perma Shipping Line (India) Pvt.Ltd., & Mr. Prasad, Branch Manager from Posaidon Shipping Agencies Pvt. Ltd. Visited on 11.12.2018



(2<sup>nd</sup> from left) Mr. Glen Fernandes - Director, (3<sup>rd</sup> from Left) Mr.M.Shiva - Managing Director, (4<sup>th</sup> From Left) Mr. Ronald Lobo - General Manager, (Left) Mr. M.Kumar - Regional Manager (South), (2<sup>nd</sup> from Right) Mr. K.V.G.B Ashok - Manager Operations from Feedertech India Pvt. Ltd., & (Right) Mr. Kalyan - Operations from Inchcape Shipping Services Visited on 11.12.2018



(2<sup>nd</sup> from Right) Mr. Shoya Tanabe, Manager from Nippon Steel & Sumkin Bussan Corporation, (Left) Mr. Naohiro Okada, Manager from Green Trading Corporation, (2<sup>nd</sup> from Left) Mr. J P Mishra, Sr. Manager, F&M & Mr. Suresh, Sr. Manager - Port Operations from Tata Steel Ltd., Visited on 12.12.2018



Mr. Satish Lakkaraju, Chief Commercial Officer from Agility Global Integrated Logistics, Visited on 15.12.2018



Mr. Roger Yu, Operations Owners Rep. from Wan Hai Lines India Pvt. Ltd., Visited on 18.12.2018



(Left) Mr. Wilbert Vaz, General Manager - South India & (3<sup>rd</sup> from Left) Ms. Marianne Pinto, Regional Operations Manager - South India, (2<sup>nd</sup> from Left) Mr. Pavan, Manager & (Right) Mr. Rohan, Manager from Maersk Line India Pvt. Ltd., Visited on 18.12.2018



(Left) Mr. K.H. Lee, MD from KMTC India Pvt Ltd & Mr. P.S. Arjun, Branch Manager from Seahorse Ship Agencies Pvt. Ltd., Visited on 20.12.2018



(Right) Mr. Sambasiva Rao, IRTS, CGM, & Mr. Yeevendar Yadav, CGM from Container Corporation Ltd., Visited on 27.12.2018



Mr. Shyamal Kumar Adak, Chairman of Haldia Municipal Corporation along with his family Visited on 29.12.2018



## The Year So Far....

awareness through various modes internally and externally. In line with the government's vision, VCT has played its part as well by participating in Swachh Bharat programmes and spread awareness on the importance of cleanliness by reaching out to the local municipal schools, homes etc.

Breather to foreign flagged vessels with the Cabotage relaxation which was a positive move for VCT as well where the surplus empties at other locations found its way to the port city to fulfill the requirement of exports. The year thus so far has been quite positive where VCT crossed the mark of 0.43 million TEUs with a growth rate of 15%. Besides this, the terminal witnessed highest monthly throughput over 40,000 TEUs, highest reefer volumes, handled highest number of rakes during the year. The operational efficiency has improved where the ship moves per hours (SMPH) has surpassed previous records and reached 105 moves per hour. Apart from this, highest quay side exchange of 873 container moves in an 8 hrs shift and handling over 600 truck transactions at gate consistently in 8 hrs shift showed the performance benchmark set in the terminal.

Overall the year 2018 was quite successful & eventful for VCT and looking forward to much more excellent year 2019 where the volumes are more likely to increase at a great pace. Terminal 2 will come into action quite soon and the construction of it will kickstart in the second quarter of the year. Visakha Container Terminal reckons the year 2019 would be even more eventful like every year and is expected to reach greater horizons.

## Agri / Farm Products are expected to double

coffee estates which are being developed, and exports of the product has started moving to European countries, American continent, also towards Japan and other South East Asian markets. The rice exporters are also benefitted with a duty drawback of 5% given by the government. This will encourage more players to come into trade for exports of agri products.

The agri / farm products growth is envisaged further that would be complemented with a mega food park being planned to be set up at Vizianagaram the hinterland of Visakhapatnam. The Pathanjali group also has plans in place to come up with The Pathanjali Food and Herbal Park on a 172.84-acre site at Chinnaraopalli village of Vizianagaram district. The core processing facilities would be cold storage with blast freezer, grading/packing facility for spices and grains and dry warehousing facilities. Apart from the above, they also have plans in place to set up Food processing units that would benefit the farmers in a big way. The entire project estimation is about INR 643 crore. The Sunrise State Andhra Pradesh is the rice bowl of India where Agri Products like rice & maize get exported primarily through the world class container terminal: Visakha Container Terminal (VCT) round the year. With the implementation of the export policy, VCT is poised to witness boost in agri products.

## Pellet Plant @ Steel City, Visakhapatnam

Kudremukh Iron Ore Company Ltd., a flagship company under the Ministry of Steel, Government of India, with mini ratna status which has an expertise in Iron Ore mining, filtration technology & production of high-quality pellets has its head quarters in Karnataka and now in the phase of business expansion. They are in the process of step up and set their footprints in the city of destiny Visakhapatnam. Also, have plans in place to expand their wings into Chhattisgarh and Jharkhand as well on JV basis.



**KIOCL Limited**

The plants will have 2 million tons capacity where each will come up in Visakhapatnam, Bhilai & Bokaro. The Visakhapatnam plant will be set up in association with Rashtriya Ispat Nigam Limited (RINL) while the other two are under the association of Steel Authority of India (SAIL). The estimated cost at Visakhapatnam is 1000 crore which is more likely to be commissioned by 2021-22 on a fast track mode, where the other two plants might be done by 2022-23.

Adding Visakhapatnam for the plant set up will be cost effective where the ores are sourced directly from Chhattisgarh & Odisha through rail / sea route. There will be about INR 2000 / MT cost save on transportation in getting the ore from Chhattisgarh/Odisha as mentioned by the company officials. Visakhapatnam plant will be involved in producing flux pellets that will reduce additive in blast furnace which has high demand in Japan.

While the Panambur pelletisation plant in Mangalore will be primarily for exports which is about to reach the optimum utilization point will be complemented by the other 3 plants that are planned to come up. These plants will also play a pivotal role in meeting the domestic market requirements as well. The company has plans in place to set up green projects of 1.3 MW solar plant on its blast furnace premises at an estimated cost of INR 6 crore. Moreover, the 5 MW solar plant will also be added up in the upcoming days with an estimated cost of INR 30 crore.

## AP Medtech Zone @ Port City

The presence of Ramky Pharma city near Parawada region where over 30 companies are operational have increased the chemical & Pharmaceutical products imports and exports through the port city year on year. The volumes are complemented with other extended pharma companies at Pydibheemavaram, Srikakulam district. Visakhapatnam has emerged as a major pharma hub with the presence of major companies like Pfizer, Eisai, Mylan, Aurobindo, Dr. Reddy's, Divis Laboratories, SNF Chemicals, Vishnu Chemicals and many more.

About 70% of the medical manufacturing equipment is imported from abroad with a cost of approximately USD 35,000 crore each year. To bring down the cost spent on such equipment the Andhra Pradesh, Medtech Zone (AMTZ) was inaugurated by the Hon'ble Chief Minister, Shri N Chandrababu Naidu in December at Pedagantyada, Visakhapatnam district. AMTZ is an enterprise under the government of Andhra Pradesh which is dedicated for Medical Device Manufacturing. The objective to take such a decision is not exclusively cost reduction, however, also to make the medical equipment readily available for common man with less expenses. With this unit coming up the import dependency will drop up to 40%. AMTZ is coming up in 270 acres of land where 240 companies will manufacture medical equipment creating room for 25,000 jobs post completion.

The entire project is planned in two phases where Phase 1 investment is estimated at INR 450 crore while the second phase is at INR 110 crore. Even the small medical equipment like thermometer until the bigger units like CT scan and variety of medical tools are expected to be manufactured and tested at AMTZ. The facilities also include 3D printing centre, bio material testing, X-ray tube testing, pro-typing, rapid tooling, CT scan tube, largest gamma sterilization plant for medical devices, R&D and Skill specialists. The AMTZ has presence in other states like Punjab, Harayana, Maharashtra, Telangana, Karnataka and Tamil Nadu which now made its first foot step into the Sunrise State. The AMTZ at Visakhapatnam will have two world class incubation facilities for innovators and start-ups in the field. Moreover, 18 laboratories are planned to be set up. The upcoming AP Medtech Zone will play a key role in terms of exports as the medical equipment manufactured will be sent abroad as well. While the imports for the set up would start and few equipment will continue, the exports will kick start post operational functionality of the unit and go in a big way. The ideal gateway for the AMTZ EXIM movement will be Visakha Container Terminal which is all set and geared to handle the incremental business.



## Truck Parking Area Developed @ VCT CFS

The state-of-the-art facility VCT CFS is showing a consistent growth in container traffic handled since its inception. In order to provide a seamless experience to the trucks visiting VCT CFS, a truck parking area for the users has been developed in 5000 square meters with a technology of Stone Soling, which will allow adequate trucks to be parked at any given time while they wait for documentation process completion. The whole idea to create such a facility is to control the truck traffic, eliminate any congestion and more importantly ensure there is no inconvenience caused to the truckers while they enter / leave the premises of CFS for cargo stuffing / de-stuffing operations. It has always been VCT CFSs endeavours to ensure the facility is a user's paradise and therefore becomes imperative to constantly innovate and evolve to cater to the trade's requirements. One such step towards it is the truck parking facility for the truckers besides the canteen and rest room for the users in VCT CFS.



## Friendly Cricket Match...

Friendly T20 Cricket Match between VCT XI and VPT XI was played on 30 December 2018 at Port Diamond Jubilee Stadium. The Day was spectacular where the weather in the ground appeared that we were in counties of UK. VPT won the toss and elected to bat first, put up 133 runs target. VCT chasing the target has done the job in 16 overs. The main idea for a match was to strengthen the ties between the two organisations.



### Visakha Container Terminal

ISO 9001 : 2015, ISO 14001 : 2015, OHSAS 18001 : 2007, ISO 28000 : 2007, ISO / IEC 27001 : 2013 certified  
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