



'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'

We wish you a Happy, Prosperous & a Safe New Year 2020

THE YEAR SO FAR.....

Poised on the verge of further growth with the introduction of new services, VCT continues to keep its flag flying high further consolidating its position as a preferred gateway for its own origin/destination cargo and also as a transshipment hub.

2019 was an eventful year at VCT where one witnessed an increase of 13% in total volume throughput at the terminal with a record volume of 46065 TEUs handled during the month of July 2019. Our CFS also touched a record of 3710 TEUs during the same month. While the average throughput per call also increased from 1450 TEUs in 2018 to 1620 TEUs in 2019, the reefer volumes grew by 15% during this period.



The terminal achieved the highest ship moves/hour of 109 moves and the highest berth moves/hour of 102 moves during December 2019. On m.v. Neyyar in November we handled 3457 TEUs which was the highest throughput handled in a vessel. Yet another milestone was breached in November 2019 with the commencement of the first service to/from Europe to VCTPL - the IEX service of Hapag Lloyd, Cosco, OOCL, ONE and YML.

VCT has now firmly established itself as a gateway port to Nepal with an average of 40 rakes per month. In September 2019, we had a record volume of 3819 TEUs to Nepal with 46 rakes which is the highest for a month since this service commenced in 2017.

Many more such successes are on the way to VCT and this would not have been possible without the support of our customers, that is You. We take this opportunity and "Thank You for the Support and continued Patronage".

IEX Service to Europe Continues with Other Partners' Maiden Voyages



The IEX journey continues with great enthusiasm and pride. This time it was ONE Line - m.v. MOL Guardian and OOCL - m.v. ER Los Angeles vessels made their maiden voyages in the month of December.

While m.v. MOL Guardian arrived the terminal at 1640 hrs on 14.12.2019 holding Liberian Flag, the OOCL reached on 21.12.2019 at 1800 hrs with Liberian Flag too.

IEX is proving itself as an ideal service penetrating into Mediterranean & European ports. Introduction of this service has definitely eased EXIM players in and around the vicinity of Visakhapatnam to cut down its

dependency on ports situated on the western part of India.

As part of VCT's tradition, for both the maiden voyages a silver memento was presented to the Vessel Captain by the terminal head, Mr. Anil Narayanan. Representatives from VCT & Shipping Line were onboard vessel to welcome the maiden call. In the near future volumes are poised to grow with imports being added from the next cycle. Eventually this will increase demand and supply aspects of both India and European Countries.



VISITORS AT VISAKHA CONTAINER TERMINAL



(3rd from Right) Mr. Felix Chen, Dy. Jr. Vice President, (4th from Right) Mr. Tom Shih, Dy. Jr. Vice President from Evergreen Shipping Ltd., (2nd from Right) Ms. Mousami Guha, Sr. Vice President & Team from Boxco Shipping Services Pvt. Ltd., Visited on 07.12.2019



(2nd from Right) Mr. Abby Yang, Chief Representative, (Middle) Mr. Horace Liu, General Manager - Marketing, (Right) Mr. Roger Yu, Operations Owners Rep. (2nd from Left) Mr. Steven Chou, Owners Representative, (Left) Purushothama Prasad, Sr. Manager from Wan Hai India Pvt. Ltd., Visited on 20.12.2019



(Middle) Mr. Navid Alam, Sr. Manager from MSC Line India Pvt. Ltd., (Right) Mr. Francis K J, Asst. Manager, (Left) Mr. Praveen, Sr. Executive from Samsara Shipping India Pvt. Ltd., Visited on 04.12.2019



(Middle) Mr. Harish Napanda, Director, (Right) Mr. Murthy Adiraju, Branch Manager, (Left) Mr. Abdul Karim, Asst. Manager from Babaji Shivram Clearing & Carriers Pvt. Ltd., Visited on 06.12.2019



Delegates from Nepal Govt. Visited on 08.12.2019



Delegates from Nepal Govt. Visited on 16.12.2019



(Right) Mr. Akshay Kumar, Head - Operations from Blue Bird India Pvt. Ltd., & Mr. Taraka Rama Reddy, Director from RR Global Service Pvt. Ltd., Visited on 19.12.2019



(Left) Mr. Bikram Dutta, Sr. Manager, (Middle) Mr. Deepak Kushwaha, Manager & Mr. Shankar Rao, Sr. Officer Visa Steel Ltd., Visited on 20.12.2019



Delegates from Nepal Visited on 29.12.2019



Mr. & Mrs. Atul Agrawal, CEO from Sri Sainath Industry Pvt. Ltd., Visited on 30.12.2019

Manganese / Chrome Ore & Ferro Alloys Summit 2019

Manganese / Chrome Ore and Ferro Alloys Summit was conducted on the 19th & 20th days of December 2019 at Novotel Hotel, Visakhapatnam. The summit has enticed participants who got a chance to meet professionals & experts from the industry. The event was organized by FIMI (Federation of Indian Mineral Industries), an all India apex body that was established in 1966 to promote the interests of mining, mineral processing, metal making and other mineral based industries.

The two days event concentrated on the main point - "Mining and beneficiation of manganese ore and alloys - status and future scenario" & "Manganese ore and alloy market - issues and prospects". The programme had 3 sessions where, about 5 speakers from each session addressed their views, shared best practices and experiences.



Experts from the trade echoed that India is planning to increase the capacity of Steel up to 300 million tons by 2030 - 31 and the production is targeted to be at 230 - 250 million tons. With the productions in place the estimated Manganese ore would be at 11 million tons while chrome ore is estimated to be at 5 million tons. The current capacities of Mn Ore are at 2.5 million tons and chrome ore is at 1.5 million tons. Experts also talked about how India developed in handling the ores production and processing since 1947. Imports of Manganese Ore in India is required due to non-availability of high-grade ores in the country. Similarly, certain quality of Steel gets imported into India else the country is the hub of Steel production that is used for domestic purpose and exports as well. For manufacturing of Steel, Ferro Alloys plays a pivotal role and depending on the kind of ore, Ferro Alloys are produced too. 40% of Ferro Alloys gets exported and the rest is consumed locally. The speakers while addressing mentioned that there is huge fluctuation in International prices that is deciding the movement of the commodities and the slump is also due to the same. However, this factor is temporary and is estimated to resume to normalcy by end of February 2020.

The growth of Steel production globally grew at 5.2% in 2018, China is at 9.9% and North America at 4.2%. It was also stated that Steel remains home for 90% of global Mn units. China marched ahead to 52% global share and expects to reach 53% in 2019. One of the speakers mentioned that as steel emits 9% CO₂, many minor steel producing industries were shut down due to depletion and pollution control policies. However, China has come up with clean up move since 2016. There has been a structural change in Mn ore supply with South Africa at 32%, Australia at 17%, Gabon at 12% & Ghana at 7%.

Visakhapatnam has been the hub of Ferro Alloy exports and continues to be despite temporary phase of sluggish volume. Experts are confident that with the ore fraternity being united and working towards betterment of commodities, EXIM movement is poised to revive and regain its earlier volumes and profits. From the first quarter of the financial year FY 21, the volumes of Manganese Ore, Chrome Ore and Ferro Alloys are envisaged to increase making VCT their preferred gateway to cater the needs of the steel fraternity.

Rechargeable Scooter Unit At VSEZ



Visakhapatnam is proving itself as a city with increased opportunities and hope for new start-up companies to explore the domestic and international markets. Visakhapatnam based company M/s Dande Renewable Energy Pvt. Ltd. at APIIC Green Park is all ready to set up a new electric scooter assembly unit at Duvvada.

The company is manufacturing and assembling electric two wheelers, using lithium ion batteries of their own make. Thus, it's a go green project keeping environment and pollution in mind. As per the company management, the scooters will be branded as "Dandies Motors" and will come up with battery range of 60 V, 12 Ah, the most economical one, can run up to 80-100 km and charging time is 3 hours.

The company would be able to supply the scooters to SEZ units itself in Andhra Pradesh & Telangana as there are more than 472 functional units

which would prefer to use these pollution-free and noise-free cheap and energy efficient scooters. In future when the production will gear up the finished scooters and spare parts will be exported to different countries. At the same time import of spares will take place from rest of the world. Currently M/s Dande has ready orders from Australia.

VCT will be the ideal gateway to handle the export volumes to both Eastern and Western corridors while meeting the requirements of the domestic market. This will not only trigger the coastal movement but also the international traffic with clean cargo handling. City of destiny has now got the opportunity to set up footprints in production of clean, eco-friendly automobiles while being part in the economic growth. Many more such industries would find their way into the port city upon the kick start of the rechargeable scooters. Process of making electric scooters would revolutionalise the automobile production and make environment friendly vehicles for a better tomorrow.

AP Maritime Board Headquarters @ Vizag



Yet another positive note for City of Destiny as the developments are on rise and are speeding at good pace. Visakhapatnam will be the headquarters of Andhra Pradesh Maritime Board which was constituted last month.

The Andhra Pradesh Maritime Board Act will come into force from December where the board would help in rapid development of the port sector and its hinterland. This board would not only develop the offshore areas connected to the port but also intensify industrialization in port areas of Andhra Pradesh.

The District Administration is preparing itself to accommodate the new wing in the city. The board would have a Vice-Chairman who will be the Principal Secretary of industries, infrastructure, investment and commerce department. The board will have secretaries of

fisheries department and finance department as members. Representatives of all privatised ports in the state and one representative from the Ministry of Shipping, Customs and Central Excise would be members of the board.

This set up of the Board would add value and increase trade and commerce in the state as it is rich in natural resources and has the 2nd longest coastline of 974 km with huge market potential. With the huge potential available in the hinterland of Visakhapatnam, more cargo traffic is envisaged which is primarily going to be container movement. Looking forward, as VCT is also in the expansion process, the new Board policies will help in attracting new export / import opportunities.



VCT Proves Its Mettle Yet Again

ITC Ltd., Paper boards and Speciality papers division conducted the Vendor meet on 04 Dec 2019 at Welcome Hotel Sheraton, New Delhi. Machinery manufacturers, logistics providers and the suppliers who are the extended partners or stake holders of their business were invited for the meet. VCT was also invited to attend the meet considering as ITC is now shipping most of their EXIM container volumes through Visakhapatnam. These shipments were earlier moved through Chennai and shifting them via VCT has made the logistics cost lower to ITC as the shipments were destined for Bhadrachalam. The vendors who had contributed to the growing business of the ITC Paper boards and Speciality papers division was recognised in the function. VCT was also recognised and awarded for the outstanding contribution and sustained supply partnership. The award was received by Mr. Anil Narayanan, Dy. COO, VCTPL, from Mr. Sanjay Singh, Divisional Chief Executive, ITC. The award is a testimony on the efficiency and the excellent customer relationship which VCT has always strived upon.



TATA Steel Awards VCT

Tata Steel conducted "Annual Sustainability Meet and Recognition programme for Sustainability Champions and Business Partners" on 20 December 2019 at their headquarters in Jamshedpur. During this meet VCT was recognised for the collaborative efforts and initiative to promote sustainability. Yet another recognition from the customer for VCT which is a testament of its journey towards excellence.



Visakha Container Terminal

ISO 9001 : 2015, ISO 14001 : 2015, OHSAS 18001 : 2007, ISO 28000 : 2007, ISO / IEC 27001 : 2013 certified
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