



**'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'**

## G-2-G Pact : Supply of Fertilizers to Nepal: Sanctions relief



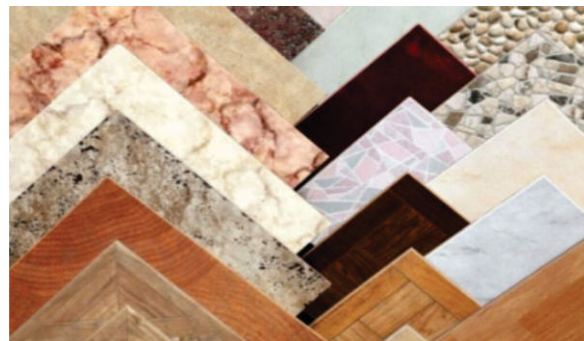
The fertilizers shortage has been the major concern for many farmers that are into the preparation of wheat in Nepal. Due to this issue there has been a drop, in wheat production and to curtail the issue, Nepal government has reached out to India for fertilizers imports into their country. The process of import will be done under government-to-government deal to avoid long procedural hassles and prevent the shortage of the farm input.

A proposal under G-2-G deal to the Indian government through Ministry of Foreign Affairs to procure chemical fertilizers for at least five years of International Parity price was made. The total requirement of chemical fertilizer has been estimated to be 310,000 tons which includes 180,000 tons of urea and 120,000 tons of Diammonium Phosphate (DaP) and 7500 tons of Potash. This scheme will be applicable only if the country of Nepal faces a shortage of chemical fertilizer.

The G-2-G pact that was pending since 04 December 2018 where Nepal has submitted the first draft of the proposed Memorandum of Understanding (MoU) has been resubmitted on 02 May 2019. Under the government's neighborhood first policy India has sanctioned a relief supply of fertilizers to Nepal basis the G-2-G pact that would be helpful to the farmers facing the shortage. During an inter-ministerial committee meeting the government has approved an immediate supply of urea: 30,000 tons & DaP : 20,000 to the Himalayan Nation. As per the request of the Nepal government these supplies are more likely to get dispatched from the second half of this year.

Visakhapatnam that has already been the additional gateway to Nepal bound cargo has been witnessing a growth of about 20% handling about 30 rakes a month is now all set to handle furthermore rakes once the cargo movement initiates.

## India : Rise in Tiles production & consumption



India has taken the 2<sup>nd</sup> position in terms of Ceramic / Vitrified tiles production and consumption by overtaking Brazil in the year 2016. The organized or the large players of the tiles industry like Kajaria, Johnson, Prism, Somany Ceramics, Nitco, Asian Granito India etc., control the majority of the market with a share of 70% in the total organized segment, while the smaller players account the rest of the share in the lower segment market playing a pivotal role to meet the customers requirement.

India has tapped the European market post the anti-dumping duties imposed on China who were unable to meet the requirement of the European countries where the imposition is for 5 years from the year 2017. India has managed to become the 4<sup>th</sup> largest exporter in the world where 20% of the total ceramic tiles production is accounted towards exports. While the exports of the tiles continue to move from India, the local consumption too is on a rise.

The production of tiles is high in the western region of India while the consumption in the southern region of the country is equivalently high. This resulted in a balanced production and consumption of the cargo. Moreover, the Sunrise State Andhra Pradesh is the 2<sup>nd</sup> largest consumer of the tiles with the presence of well-developed, organized industries and port infrastructure. Not to forget the Godavari district of the Sunrise State that has rich natural resources of clay that triggered the AP government to set up a dedicated ceramic tiles manufacturing cluster at Thatiparthi in Thottembedu mandal, Chittoor district.

With the government's project of Sagarmala the domestic movement of such cargo has become quite effective and efficient connecting the Indian coastal ports from Western Region to Eastern Region. Large number of tiles are moved from Mundra, Kandla ports domestically in coastal vessels to the port city Visakhapatnam. While the domestic market demand is met to an

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## VISITORS AT VISAKHA CONTAINER TERMINAL



(Left) Mr. Santhosh Sebastian, Director, Karma Farms & Biotech Ltd., (Right) Mr. Ashish, GM from Marilyn Shipping Services Visited on 01.06.2019



(Left) Mr. Bachan Singh Rawat, Director & Mr. TVSS Pera raju, GM from Lotus Marine Ltd., Visited on 01.06.2019



Delegates from Axis Bank Visited on 04.06.2019



(Left) Mr. Ananth Singh, Manager from Aditya Birla & Mr. Naresh, Sr. Officer from TRL Krosaki Refractories Ltd., Visited on 07.06.2019



(Left) Mr. Amith Sharma, Sr. Manager from Uffro Logistics Pvt Ltd., & Mr. Ujwal Kanthidas, Manager from Green Farm Agro Ltd., Visited on 15.06.2019



(Right) Capt. Sanjay Sharma, CEO-ILP Borkhodi & Mr. Mohammed Anas, GM from Distribution Logistics Infrastructure Pvt. Ltd., Visited on 21.06.2019



Ms. Divya Nigam, Global Customer Service Specialist from Vestergard Frandsen India Pvt. Ltd., Visited on 26.06.2019



(Right) Mr. Gurudutt Chincholkar, Head - Port Operations & Mr. Shankar Rao, Sr. Officer from Visa Minmetal Ltd., Visited on 28.06.2019



## India : Rise in Tiles production & consumption

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extent through the local producers' supply, there are tiles imports taking place in the country that gets imported from China & Middle East region as well. Visakha Container Terminal (VCT) located in the centre of east coast has been witnessing huge imports and exports of Ceramic / Vitrified tiles is poised to witness the further growth of the cargo with the increased constructions happening in the Sunrise State, especially the capital city being built in Amaravathi located at the center of the state. More domestic and international EXIM movement are poised to be routed through VCT, the Ideal gateway on the East Coast of India.

## Opportunity to India : Boost in Exports



India sees an opportunity to boost exports of over 350 products to US & China with the ongoing trade war between the two nations. Products like Chemicals and Granite are leading the race. Other products include X-Ray tubes, rubber, graphite electrodes and many other goods are also finding their way to boost the exports from India to both China & US. Due to heavy import duties imposed on each other's products by the two large nations US & China the opportunity arose for India to meet the countries requirements.

Few Indian products like copper, ores, paper/paperboard, data transmission equipment in a wired network, tunes and pipes would tap the Chinese market and domestic goods like industrial valves, vulcanized rubber, carbon, natural honey etc., would attract US market. These

increased opportunities of exports from India would create room to narrow down the widening trade deficit with China that stood at USD 50.12 billion during April - February 2019. With the opportunity been grabbed the exports from India to US increased by 11.2% and to China by 31.4% during the period mentioned earlier.

India would eventually focus on new categories such as Machinery, Automobiles, Transport Parts etc., for exports to US where it has a competitive advantage. Similarly, commodities like telecommunication equipment, automotive and cell phones along with intermediate parts for defence and aerospace sector, engineering goods, auto-parts etc., can be utilized as opportunities of exports. Apart from these more FDIs from US will be encouraged that would gain confidence on Indian Business which can be pivotal in rise of GDP of the country. Visakhapatnam, with the presence of a world class container terminal has excellent connectivity across the globe especially towards the US East& West Coast regions, can become the ideal gateway for the exports of aforementioned goods.



## Scanner Installation Notification

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GOVERNMENT OF INDIA  
MINISTRY OF COMMERCE AND INDUSTRY  
DEPARTMENT OF COMMERCE  
DIRECTORATE GENERAL OF FOREIGN TRADE

**PUBLIC NOTICE NO. 13 / (2015-2020)**  
**NEW DELHI: Dated the 25 June, 2019**

**Subject:** Amendment in Para 2.54 of the Handbook of Procedures, 2015-2020.

In exercise of powers conferred under paragraph 2.04 of the Foreign Trade Policy, 2015-2020, the Director General of Foreign Trade hereby amends sub-para (v)(ii) of Para 2.54 of the Handbook of Procedure (2015-20) and extends the deadline to install and operationalize Radiation Portal Monitors and Container Scanners by 30.09.2019. Such sea ports which fail to meet the deadline will be derecognised for the purpose of import of un-shredded metallic scrap w.e.f 01.10.2019.

**Effect of this Public Notice:** The period for installation and operationalisation of Radiation Portal Monitors and Container Scanner in the designated ports is extended up to 30.09.2019.

  
(Alok Vardhan Chaturvedi)  
Director General of Foreign Trade  
and Ex-Officio Additional Secretary to the Government of India  
Email: dgft@nic.in

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**Container Scanner Installation Extended up to 30 September, 2019.**



## 16 Glorious Years of VCT: Blood Donation Camp Organised.

Transfusion of blood takes place everyday where many lives are saved. A unit of blood saves three lives, moreover blood donation is considered as the highest service that one can render in their life. As part of the 16<sup>th</sup> glorious years of VCT's excellence in the city of destiny on the 26<sup>th</sup> day of June 2019 the terminal has organized a blood donation camp, a step towards humanity. Three camps were organized for the donors to donate blood in the terminal premises and two were at VCT CFS that were done on 21 June, 25 June & 26 June 2019. In this context many donors stepped forward to the noble cause from the trade, terminal and other stake holders where 183 units of blood was collected. A sincere thanks to all the donors on behalf of VCT and making this initiative a success.



## Shramdan Article

In line with the government's vision of Swachh Bharat, VCT participated in SHRAMDAN programme that was conducted at Govt. Residential School for Visually challenged Girls, Beach Road, Pedda Rushikonda. As part of the event, VCTians were involved in cleaning two playgrounds, cutting of bushes and collecting other garbage. School Staff and Students were given awareness on the risk of using plastic which impacts the environment and methods on minimizing the usage of plastics and also waste disposal techniques. The visually challenged students were given guidance on career growth and area of exploration. Around 30 participants including HPS Housekeeping staff actively participated in the event and made it successful. Children and staff members were provided with refreshments and concluded the event.



### Visakha Container Terminal

ISO 9001 : 2015, ISO 14001 : 2015, OHSAS 18001 : 2007, ISO 28000 : 2007, ISO / IEC 27001 : 2013 certified  
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