



'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'

India signs protocols for more exports to China



The exports to China from India increased that reduced its trade deficit from USD 59.3 billion to USD 57.4 billion in 2018. A list of 380 items were identified that can get exported from India to China which might play a pivotal role in the shrink of overall trade deficit between the two countries. The items include horticulture, pharmaceuticals, textiles, chemicals, tobacco, engineering products etc. To begin with, the exports protocols is being signed between Indian government and General Administration of Customs of China (GACC) on commodities like Fish, Fish Oil, Rice and Tobacco.

During the month of May 2019, China has signed another protocol on the Indian chilli meal to China. Similarly, the next set of commodities that are being targeted are bovine meat and soyabean meal. In terms of Agricultural items, India is awaiting a positive nod from China on the products like pomegranate, okra, sapota, banana, papaya, pineapple, maize and sorghum. While India is concentrating to increase the number of exports to China, on the other hand, China is expediting on Apple imports to India. Both the countries are equally working towards effective trade exchange that would play a pivotal role in further trade deficit bilaterally.

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Mr. Rinkesh Roy is In-charge Chief of VPT

Paradip Port Trust Chairman Mr. Rinkesh Roy took charge as Visakhapatnam Port Trust In-charge Chairperson. He joined the Indian Railway Traffic Service (IRTS) in 1992 on South Eastern Railway. Mr. Rinkesh Roy has developed an expertise in logistics, operations and strategic planning.



Sunrise State – Leading hub of Marine Products



While the Sea Food exports are expected to witness a downfall in the country due to stringent guidelines and special tariffs imposed by the United States, the Sunrise State Andhra Pradesh has plans in place to become the leading hub for Marine Product exports. About 25% - 30% aquaculture contribution is from Andhra Pradesh in India where majority is though Visakhapatnam. Amongst the variety of marine products exports that takes place from AP, 95% exports are Shrimp, which is an exotic species with good taste, better yield and more importantly cost effective.

While US imports about 60% of marine products through the gateway port Visakha Container Terminal (VCT), the other regions have the rest of the contribution being split. China, Far East and South East Asia markets being the other new regions that have started buying this shrimp variety named "Vannamei" which is available throughout the year.

Long term sustainability of the Vannamei culture is the focus area for the government of Andhra Pradesh. They have indeed taken steps to shut down the illegal hatcheries to regulate new farms. Quality is the key for the product exports where the State authorities are in liaison with the Central authorities to ensure non-contamination of the brood-stock. Moreover, the upgraded technology of the aquaculture and blockchain involvement are being helpful in the maintenance of the product quality which in turn results in productivity increase. Under the guidance and encouragement of the State government, numerous farmlands are getting converted into aquaculture that are in the regions of West and East Godavari districts; the hub of shrimp cultivation.

The year on year growth of the Marine Products is at 20% over the past 5 years and major players of Shrimp are in the process to increase the production capacity where few are doubling from current levels considering the current conducive market scenarios. With the upgraded technology, developed aquaculture, block chain involvement and new markets like China, Far East & SE Asia are being opened for the marine products imports. VCT that has been the hub of marine product exports over the years is set to consolidate its position as the preferred gateway for Seafood exports.

VISITORS AT VISAKHA CONTAINER TERMINAL



(2nd from Right) Mr. Mangipudi V Sai, Sr. Vice President, (2nd from Left) Mr. Sanjay D Kulkarni, Head Port Logistics, (Right) Mr. Aaqib Jawed, Manager & (Left) Mr. Acharya Rajesh Kumar, Manager from Vedanta Ltd., Visited on 02.05.2019



(Left) Mr. Bosco John, Vice-President- Commercial & Capt. Jasbir Singh, Vice President - Operations from Omega Shipping Services Pvt. Ltd., Visited on 02.05.2019



(Left) Mr. Ahmed Salama, Project Manager PMO & (Right) Mr. Mustafa Fathi from Global Clearing house systems Visited on 04.05.2019



(Middle) Mr. K L Bhowmick, General Manager, (Left) Mr. Sourav Thoi & other colleague from TM International Logistics Ltd., Visited on 08.05.2019



(2nd from Left) Mr. Rajarshi Palit, CoMS, FAMD, (2nd from Right) Mr. Debraj Mukharjee, Head Exports, FAMD, (Right) Mr. Abhijeet Sinha, Sr. Manager & (Left) Mr. Suresh Babu, Sr. Manager - Port Operations from Tata Steel Ltd., Visited on 08.05.2019



Rice Exporter along (Right) Mr. Kaleem, Director, from Seashell Logistics Pvt. Ltd., Visited on 10.05.2019



(Right) Mr. Sathesh Kumar, GM, (Middle) Mr. Sushil Attayath, Sr. Manager & (Left) Mr. Himagiri Asst. Manager from Kuehne Nagel Pvt. Ltd., Visited on 15.05.2019



(Right) Ms. Chandrika, Dy. Manager, (2nd from Left) Mr. Ajay Kumar, Dy. Manager, (2nd from Right) Ms. Usha Rani, Officer from Coromandel International Ltd., along with (Left) Mr. Ramesh, GM from Srivalli Shipping & Transport Pvt. Ltd., Visited on 21.05.2019



(2nd from Left) Mr. Shanmuganathan Balaguru, Head Sales - South & East India, (3rd from Left) Ms. Nibedita Deb, Africa Trade Manager, (Right) Mr. Nagarjuna, Location Manager, (Left) Mr. Mohan, Manager from Maersk Line India Pvt. Ltd., Visited on 22.05.2019



(2nd from Left) Mr. Gaurav Kumar, AGM-Procurement, (2nd from Right) Mr. Prakash Iyer, Branch Head, (Left) Mr. Sonu Sharma, Branch Manager, (Right) Mr. Raju Biswas, Operations from ONE (Ocean Network Express) Line (India) Pvt. Ltd., Visited on 29.05.2019



(2nd from Right) Mr. Joachim von der Heydt, Chairman, (2nd from Left) Mr. Bill Smart, Chief Executive, (Right) Ms. N S Rajya Laxmi, Sr. GM, (Left) Mr. Venkateswarulu, GM from Bengal Tiger Line (India) Pvt. Ltd., Visited on 04.05.2019



(Middle) Mr. Venkataraman, Managing Director, (Left) Mr. Narasimham, Sr. Manager & (Right) Mr. Gopichand, Manager from Goodrich India Pvt. Ltd., Visited on 10.05.2019

Visakhapatnam Port Advances to next level



Over a century of excellence, the Visakhapatnam Port with a capacity of 47 million tons during the year 2014 underwent multiple phases of crests & troughs with investments made and upgraded to reach current capacity of 127 million tons with mechanization. Now the port is further set to witness incremental business which is eyeing to reach 145 MMTPA in the next couple of years. Despite competition, the Visakhapatnam port achieved 5% growth while Visakha Container Terminal registered 16% growth overall during FY 18-19.

The inner harbour which earlier was at 11 metres depth was further deepened to 14.5 metres whereas the outer harbour has 16.5 metres natural draft and the channel has 20 metres. As on date the inner harbour has handled panamax vessels and the outer harbour handled the Capesize ships. As far as the container

terminal is concerned, 8000 Plus TEU capacity vessel has been calling at VCT which has the infrastructure to handle even larger size container vessels.

The port along with BOT operators have worked on end-end mechanization and modernised handling facilities that has reduced pollution where it received a green port award. The multiple cargo handling port is moving a step forward adding another feather to the cap by kick starting a cruise terminal that was sanctioned under the Sagarmala project. More such new modes of business are in pipeline that would be taken up by the Visakhapatnam port and is poised to witness the growth. The container terminal (VCT) at VPT would be increasing the capacity to handle 1.5 million TEUs in the next 2 years period and would act as a catalyst in attracting larger container vessel adding towards the overall growth of Visakhapatnam Port.



Visakhapatnam : Manufacturing hub of medical devices

The port city, Visakhapatnam is in the process of becoming the manufacturing hub of medical devices with the set up of Andhra Medtech Zone (AMTZ). This entire unit was built in about 342 days where out of 85 companies registered, 18 units have initiated the process of production. The industry can provide a space up to 250 companies. With this set up the Sunrise State is inching towards becoming the leader in medical device manufacturing.

The technology in healthcare is upgraded with world class infrastructure and facilities which allows the start-up companies to kick-start their production with just plug & play form. The industry is an eco-friendly unit that is focusing on bio-medical implants, think 3D printing, bio valley incubation center and many others. The AMTZ is concentrating on the medical equipment manufacturing and has linked up the entire supply chain for its end-end solutions to the customer. Two major players in the field of radiology & energy have plans in place to set up units at the AMTZ. Chronos Imaging, a US based company which has already set up an X-Ray tube facility at AMTZ is now focusing on developing, manufacturing and distribution of diagnostic imaging medical devices and solutions.

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India signs protocols for more exports to China

Imports from China declined by approximately 6 % while exports to China increased by 28% where Cotton Yarn, Organic Chemicals petroleum products etc., were the prime contributors. Ferro Alloys is yet another product that gets exported from the region of Visakhapatnam through Visakha Container Terminal (VCT) followed by Fiber products. With the increase in Ferro Alloy production and more new plants coming up in the port city Visakhapatnam, the exports to China of the product would simultaneously increase as well. Moreover, China is also eyeing to import farm & dairy products from India which is in the process of completion. With more protocols and new policies getting designed and signed, there is huge scope for both imports and exports to take place through VCT, which already has 2 main line services weekly, connecting China directly.

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Visakhapatnam : Manufacturing hub of medical devices

There are various other international companies who are eyeing to have their set up in the AMTZ where Energy Vault a Switzerland based company is already in the process of setting up. The industry is working on various schemes especially to the startups with Manufacturing Incentives, Preferential Market Access, Incentive schemes for Electronics etc., which will encourage more players to be part of the zone. The excellent facilities, high grade technology and efficient staff will give room for effective production of the medical devices that will in turn generate the opportunities of raw material imports and finished products exports to route through Visakhapatnam Port.



Visakhapatnam Port: Scanner Installation by end of June

Installation of Scanner in all major ports is mandatory where few ports are in the process of installing it while others have it installed. The prime reason for a scanner installation is to provide improvised security while preventing wrong declaration and smuggling in concealed form. While the scanner would play a pivotal role in better security provision, it will also be vital in faster cargo evacuation. The process of verification is expected to be a non-intrusive method where the containers would pass through the scanners and thus expected to quicken the container movement eliminating any manual checking in the process. There has been a positive growth in the traffic at Visakhapatnam Port and the container business is expected to grow with several industries coming up in the hinterland. Therefore the installation of scanner is a necessity for providing seamless and faster movement of containers especially with scrap consignments that are imported in large numbers for the metal industries in the hinterland of Visakhapatnam Port.

The scanner is likely to be mounted on an elevated place equipped with a 'U' shaped arm and high-resolution cameras. The container scanner generates images and examines them based on certain risk parameters as it is connected to customs integrated software which has the capacity to check 60 scans per hour. There is only one clearance that is awaited to get the scanner installed which is the No Objection Certificate from the Atomic Energy Regulatory Board. This statutory body would issue a satisfactory note that the scanner will not emit radiation above the permissible limits. Upon issuance of this NOC, the scanner will be installed in Visakhapatnam Port allowing seamless movement of containers.



Visakha Container Terminal

ISO 9001 : 2015, ISO 14001 : 2015, OHSAS 18001 : 2007, ISO 28000 : 2007, ISO / IEC 27001 : 2013 certified
Opp. Town Hall, Beach Road, Visakhapatnam - 530001 | T : +91 891 2877000 / 2877009 | F : +91 891 2739765

