



'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'

## Reefer Trade & Shipping Lines Meet



Shri Kambhampati Haribabu, Hon'ble Member of Parliament - Lok Sabha and other speakers during the event.

Visakhapatnam Port tops for the last 3 consecutive financial years in Dollar Value of marine product exports. FY 17 has shown a growth rate of 32% over FY 16 and a Year on Year growth of 25%. Considering this continuous growth in reefer traffic Visakh Container Terminal took an opportunity to thank the seafood trade in Vizag and every stake-holder involved in the business for their unstinted support on 31 October, 2017.

The Chief Guest of the event, Dr. Kambhampati Haribabu, Hon'ble Member of Parliament - Lok Sabha, made the key note address on the progress of the Reefer trade and emphasized how a world class Infrastructure once created could attract new business and VCT has been a testimony to achieve such a feat.

The gathering witnessed the presence and addresses of Shri. MT Krishna Babu, IAS, Chairman - Visakhapatnam Port Trust, Shri. PL Haranadh, IRTS, Dy. Chairman - Visakhapatnam Port Trust, Shri. DK Srinivas, IRS, Commissioner of Customs - Visakhapatnam, Shri. V. Padmanabham, National President, The Sea Food Exporters Association of India, Shri. Ch. Krishna Kumar, Vice Chairman, The Marine Products Exports Development Authority and Capt. Vijay Gopal, Executive Director, Seaways Group. The Traffic Manager Shri Jaidev Vandanam, Customs officials and the promoters of the exporter fraternity along with Shipping Lines and CHAs were present during the event.

Chairman of J M Baxi Group, Shri Krishna B. Kotak congratulated each and every stake holder and expressed his immense happiness in serving the Marine Export Industries & the shipping conglomerates.

VCT has handled over 23,000 TEUs in the last fiscal year becoming the 5<sup>th</sup> largest port in volume and the largest port in Value. Forecasting the increase in refrigerated cargo, VCT has proactively

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## New East-Bound Service Commenced at VCT



Maiden voyage of FME (CIMEX 2E) Service @ VCT

The story began with member lines of The Ocean Alliance, forming a consortium to commence a China-India head haul service to Chennai named as FME Service. The Partners CMA-APL, TS Lines, Cosco Shipping, RCL and Simatech have very good presence in Vizag and have been loading on third party feeder vessels until now. All the partners of this service reckon that there is sufficient cargo available for each of them in the containerized cargo rich hinterland of VCT and thus paved the way for extension of this service to Vizag. To promote new services and be competitive, Visakhapatnam Port Trust (VPT) is offering 70% discount on Vessel Related Charges (VRCs) for the first 6 months. World class infrastructure and deepest natural draft of the terminal has assured these vessel operators of excellent handling of their vessels. Commencement of the new service has not only introduced new destinations but also will supply the much required additional tonnage to Vizag trade. The rotation of the new service is as under:

Vizag>PortKlang>Singapore>Manila>Busan>Qingdao>Shanghai >Shekou>Singapore>PortKlang>Chennai>Vizag.

The service gives direct connectivity between east coast of India and Far East including South East Asia. Now exporters of Ferro Alloys, Heavy minerals, Chemicals, Aluminium, Frozen sea food and many other commodities have choices of two main line services from Visakhapatnam. According to the partners, the new FME service aims at providing customers reliable services with faster transit times. The service has modern fleet of six vessels with a capacity of 5500 TEUs plus. The new service also aims at providing both east & westbound connections covering Asia/East India, Far East and other sectors.

The maiden call was made by m.v. CMA CGM VERDI (CIMEX2E Service as called by CMA-CGM) on 24 October, 17 with an

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## VISITORS AT VISAKHA CONTAINER TERMINAL



(Middle) Ms. Gayatri, Manager from Deccan Fine Chemicals Pvt. Ltd., (Left) Mr. Ravinda, Proprietor Sowmya Transport & Mr. Nagendra, Manager from Panalpina Visited on 06.10.2017



(Left) Mr. B.K. Mahapatra, General Manager- (Marketing) I/C PC & Mr. Murthy, Manager- Logistics & Port Operations from NALCO, Visited on 09.10.2017



(2<sup>nd</sup> from Right) Capt. S.K. Chugh, Chief Executive, (Right) Capt. Prasad Shrama, General Manager from COSCO (India) Shipping Pvt. Ltd., (2<sup>nd</sup> from Left) Capt. Vijay Gopal, Executive Director & Mr. Jeevan Vikas, Vice President from Seaways Group, Visited on 10.10.2017



(Middle) Mr. Amit Gokhale, Sr. Manager, (2<sup>nd</sup> from Left) Mr. Alpesh Vyas, Manager from Asian Paints Limited, (2<sup>nd</sup> from Right) Mr. Kriti Davada, Chairman, (Left) Mr. Kamlesh Joshi, Director & (Right) Mr. Adiraju Murthy, General Manager from Babaji Shivram Clearing & Carriers Pvt. Ltd., Visited on 10.10.2017



Mr. Gowri Shankar, Vice president- Operations from Jwala Energy Resources Pvt. Ltd., Visited on 18.10.2017



(Right) Mr. Rajeev Sharma, Head Logistics & Mr. Amit Tiwari, Manager From Balco, Visited on 25.10.2017



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## Maersk Team @ VCT

Mr. Steve Felder, Managing Director - Indian Sub-Continent of Maersk Line paid a courtesy visit to Visakha Container Terminal on 3 October, 2017 to understand the business opportunities. Considering the consistent growth and potential available here on the east coast of India, Maersk Line is now looking at the opportunities towards west bound exploring new horizons.



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## WAN HAI Team Visited VCT

Mr. Austin Kao, Owners Representative, Chennai and Mr. Prasad, Manager, Vizag visited the Terminal on 23 October, 2017 to review the performance of the service. It's been more than 7 months since the maiden call of WAN HAI service that has been witnessing a progressive growth. The line forecasts firm growth in the coming years.



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## Canada Trade Commissioner @ VCT

Mr. Eric Robinson, Consul and Sr. Trade Commissioner, Canada Trade heads the Southern Region along with Mr. Vikram Jain, Trade Commissioner visited Visakha Container Terminal 23 October, 2017. Their visit is to understand the business in the region and trade between Visakhapatnam and Canada. The country is looking to support businesses in the region estimating the potential and advantages.



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## VCT Projects

Over the years, the pedestrian movement near the main gate entry of the Terminal had been a concern for VCT. The ever increasing container traffic at the terminal prompted the management of VCT to erect a foot over bridge at the main gate to eliminate the man machine interface completely. While the foot over bridge that opened recently arrested the safety concerns of the pedestrians, the movements of container trailers from the entry point became seamless and faster now.



The other project, Drip Irrigation has been successfully implemented at VCT CFS to reduce water consumption and avoid man-equipment interface. The project enabled watering 270 plants with minimal effort. The prominence of the project is the connection to STP unit of CFS and also conserve water through controlled delivery of water to the ground. The project was undertaken with an aim to efficiently water plants and avoid any sort of wastage, also ensure effective use of manpower.



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## Reefer Trade & Shipping Lines Meet

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enhanced its reefer infrastructure to provide 366 Reefer Plug Points and adequate support with respect to power supply & back-up, technology to monitor the temperature on regular basis. The trade in Vizag therefore reckons that this port has all the potential to become the largest in the country in terms of volumes too besides the value in the coming years.

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## New East-Bound Service Commenced at VCT

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exchange of over 1300 TEUs. To commemorate the occasion, VPT Chairman Shri M.T. Krishna Babu, IAS presented the plaque to the master of the vessel and mentioned that this is a great occasion for Visakhapatnam Port which now offers 2 main line services to China/Korea. Dy. Chairman Shri P.L. Harnadh, IRTS, Mr. Parthasarathy Gopalan, Area General Manager - Zone 4, CMA-CGM, Mr. T. Thevarpiran, Head Commercial - South & East India, APL along with VCT officials were present to witness the cake cutting ceremony. Capt. Aniruddha Lele, Head - India Operations & Cargoflow of CMA-CGM addressed the gathering.

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## Specialised Reefer Engineering @ VCT

Reefer containers movement through VCT has been the best over the years. There has been a year on year growth of 25% and currently as of YTD Oct '17 it is at 31% over YTD Oct '16. Basis this fact and envisaged growth of reefers further, VCT came up with new set of reefer racks. The newly constructed reefer racks at VCT are unique in construction and design. It is in fact considered as the first of its kind. The reefer racks are developed in-house right from designing structure to the electricals state. In addition to the aesthetics, many factors such as safety, ecology, cost effectiveness, easy maintenance and operation etc., were considered in the design and construction of these reefer racks.

The reefer racks are 6 in number and can handle up to 4 stack high of containers which includes reefer high cube as well. An additional 144 reefer plug points are now available for use besides the earlier 222 points. The racks are developed in such a way that the internal truck flow of reefer containers will be unidirectional that avoids crisscross movement and creates a safe environment.

The cost of production and maintenance is low because of composite cantilever structural design. Innovative lightweight structure is designed to endure applied live and wind loads, thanks to the structural stability & aesthetics. The use of structural steel is limited to the platforms alone. Moreover the design has wide open space on one side which facilitates work ergonomics and at the same time allow the monitoring of stacked containers.

The high durability sockets with "Switching interlock" facility is provided for safety and outdoor protection. A fool proof mechanism of power isolation is also provided for operation and maintenance of the power outlets. For night operations, reefer racks are illuminated with well-lit LED lights ensuring a min of 50 lux levels are available at the respective work areas.

The power source to the reefer points is supplied through a Compact Substation located adjacent to the yard. There are two sources of power to this substation ensuring redundancy. The Ring main unit is designed in such a way that the regenerative power from the QCs is also efficiently utilised in the reefers.

All the components used in the substation are supplied by Siemens and other leading manufactures, including the bus bars which are of the latest compact design. With this new hi-technology set up, VCT proves its mettle once again of being the modern terminal it is.



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## VCT-CFS driving towards technology

The State of Art facility in Visakhapatnam - VCT CFS has been blessed with best in class engineering and infrastructure in 34 acres to cater the needs of the shipping trade. In order to reduce the operations time even further, the CFS is now upgrading its technology to handle the containers with ease.

VCT CFS is the first in the Port City to have a latest software which helps in –

1. Real Time Tracking of the containers
2. Planning of the EXIM boxes appropriately
3. A kiosk is also setup where the customer can locate the container in the yard and determine the status of it, whether FULL, Empty and stuffed / de-stuffed etc.

The CFS features specialized equipment to handle various categories of cargoes including bulk & break-bulk, bagged, loose, etc. Besides the existing infrastructure for specialised cargoes, as part of the process innovation, the CFS is installing conveyor belt units to make it easier and faster for cargo unloading from trucks, stacking in warehouse and container stuffing.

It will be used to handle bagged cargoes upto 50 kgs thereby reducing the manual interface and curtailing damages of bags and facilitating high stacking.

