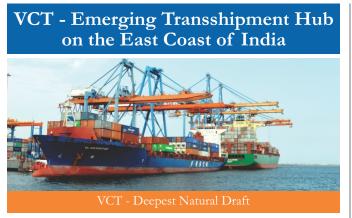


'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'



Visakha Container Terminal (VCT), is located centrally and strategically on the East Coast of India between Kolkata and Chennai. The Terminal handled over 0.45 million TEUs during FY 18-19 and is on the verge of crossing the 0.5 million TEUs mark in FY 19-20, thanks to steady growth in traffic to/from adjoining areas at a progressive rate of 16% complemented with inbound and outbound rail movement from/to the hinterland and also Transhipment. VCT has the capability to handle large volumes of container transhipment traffic as compared to all the other ports on the East Coast because of its locational advantages, natural depth of 16.5 m, weekly main line and feeder service calls.

The operations of VCT started from June 2003 with only feeder vessels that plied between Vizag - Singapore & Colombo while the local volumes at the terminal grew at a steady pace. The transshipment volumes commenced with the main line services that started calling the terminal thereby providing the much sought global connectivity from Visakhapatnam. VCT thus became the local transshipment hub primarily catering to Kolkata (a riverine port) and Paradip.

Keeping this growth in view, Visakhapatnam port was identified in the National Maritime Agenda 2010:2020 to be developed as a transhipment hub. The Transhipment volumes at VCT grew at a remarkable rate of 148% in FY 19 over FY 18. With the continuous growth in transhipment volumes and with the patronage from various lines like RCL, WHL, Evergreen Shipping, Samudera, Global Feeders and NVOCCs, the growth rate in FY 20, as compared to FY 19, for Apr–Aug is at 188% and is expected to rise further - with increased participation from other lines who are actively exploring VCT to be their partners in progress.

In terms of service profile and sectoral coverage VCT has 3 services namely, FME, CHX and MDM services towards the East, which feature major Main Line operators such as Maersk, Cosco, CMA-APL, Wan Hai, RCL, KMTC, TSL and feeder service providers such as Feedertech and BTL that cater to volumes towards South East Asia & Far East. To the Arabian Gulf **continued on page 4**

Car Carrier / Ro-Ro vessel finds its way to the city of destiny @ VCT



Oil rigs, later the passengers cruise followed by exhibition vessel and many more found their way to the city of destiny. It is time for a change where a Car Carrier - RO-RO vessel has found its way for the first time at Visakha Container Terminal in the port city Visakhapatnam.

m.v. CAR STAR the maiden RO-RO Vessel was handled at VCT. The vessel arrived on the 18th day of September at 1805 hrs IST & sailed at 2310 hrs IST on the same evening. It was here for discharging four containers pertaining to Indian Navy, carrying communication devises from Israel. As the name states it's a vessel which carries cars or vehicles with wheels. The owner of the vessel is AT Woods Shipping having a Liberian flag. It was an unforgettable and great experience for VCT to handle this type of vessel for the first time. J M Baxi & Co. were the vessel agents and together with VCTPL have not left a single stone unturned to make this maiden RO-RO vessel operation a grand success.

The vessel with GRT of 43790 had a huge ramp with a capacity to roll max 50 MT vehicles. MAFI trailer is used inside the vessel to bring down the containers & ODC cargos via ramp to wharf. Initially there were some technical issues with the MAFI trailer due to which it was not functioning putting the operations on hold. Being VCTians we could not think of delaying process any further and at VCT we always believe that customer satisfaction is priority, and nothing comes in between. This is what makes VCTians think out of the box every time especially during the need of the hour. VCT's shift engineers took initiative to fix the problem in the MAFI trailer and resolved the issue so that the containers were moved to wharf. From wharf the cargo was moved / placed at the designated location with the help of VCT's equipment.

It was a wonderful moment to host Car Star at VCT and the terminal will definitely look forward to handle many more vessels with different complexities to stand as a strong Terminal providing multiple solutions to its users. This is adding a new feather to VCT's expanded & diversified activities for promoting Import & Export at its best.

VISITORS AT VISAKHA CONTAINER TERMINAL





Delegates from Nepal along with (3rd from Right) Mr. Sourabh, Manager-Sales, Nepal & Bhutan from Maersk Line Pvt. Ltd., Visited on 12.09.2019



(Left) Mr. Wong Tin Yau, Regional Front Office Manager & Mr. Priyadarshi Pradhan, Asst. Manager from DHL Global forwarding Visited on 17.09.2019



(Left) Mr. Avinash Nandanwar, Head- Sourcing Process & Mr. Seshu, Head- New Projects & Technologies from Galaxy Surfactants Ltd., Visited on 24.09.2019



(Right) Mr. Hilton Mike, Vice President, (Middle) Mr. Shivshankar, Regional Manager - Operations & Mr. Jaganath, Branch Manager from Sima Marine (India) Pvt. Ltd., Visited on 28.09.2019



(2rd from Right) Mr. Srinivas, Manager, (Right) Mr. Vishal Saraf, Deputy Manager, (2rd from Left) Mr. Shiv Kumar, Asst. Manager from ITC Ltd., along with (Left) Mr. Naveen, GM from Sravan Shipping Services Pvt. Ltd., Visited on 07.09.2019



Asst. Manager from Cosco Shipping Lines India Pvt. Ltd., Visited on 13.09.2019



(Middle) Mr. Iftikhar Ahmed, Adviser, from Indian Ports Association along with consultants (Right) Mr. Sekhar Tanguturi, Finance Consultant, (Left) Mr. Venkat Paleti, Chartered Accountant Visited on 23.09.2019



(Left) Mr. Ratish Mahadik, Manager from Parekplast India Ltd., along with Mr. Srinivasa Rao, Sr. Manager from Transys Global Forwarding Pvt. Ltd., Visited on 26.09.2019



(Left) Mr. S N Basi Reddy, Sr. Manager & Mr. Sankararao Tompala, Sr. Manager from Arshiya Rail Infrastructure Ltd., Visited on 28.09.2019

First Consulate Business Meet @ the city of destiny

The Sunrise State Andhra Pradesh (AP) with a long coastline of about 974 km has huge potential for EXIM traffic movement along with further scope of development. Visakhapatnam being the largest city also the financial capital of the Sunrise State is the region that has century old port and a world class container terminal catering the needs of the shipping fraternity. Having considered the facts where the industrial development can take place is Visakhapatnam, the first consulate business meet was organized in September 2019 by AP Chambers of Commerce in association with AP Government.

Consul General and Trade Commissioners from Russia, France, Italy, Iran, Thailand, Columbia, Canada, Australia, Belgium, Netherlands, Rwanda, Germany, Korea, Belgium and other countries attended the meeting. The objective of the meeting is to enhance "Two-way investment, Trade and Technology" flow from/to various countries to/from India and Visakhapatnam to be the medium for the flow. The



Delegates @ Consulate Business Meet

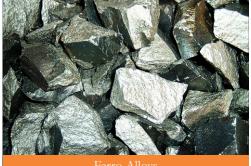
event is being touted as a unique initiative by AP Chambers to bring together the Chambers of Commerce, Business houses, Exporters and Importers of selective countries Consulate to a single platform to promote trade, business and investment among the participating countries.

During the event the Hon'ble Minister of Industries Shri Mekapati Goutam Reddy mentioned that AP is becoming the new investment destination and Visakhapatnam will be the key that would emerge as a new investment hotspot. The state is moving towards further development and 13 world class industrial parks are planned in all districts. Moreover, Visakhapatnam has high prospects of growth primarily in marine products that showcased year on year growth rate of 20% because of which the government has plans in place to come up with quality certification, testing labs that would facilitate faster clearances etc. Appropriate infrastructure facilities are planned to be built that would accommodate for industrial development in the APIIC land bank of 50,000 acres.

One of the prime focus areas is the introduction of electric vehicles where the government is under the process of preparation to transform Andhra Pradesh like Detroit by encouraging automobile manufacturing units that are eco-friendly. Yet another focus area is the development of eco-tourism, temple tourism, medical tourism and leisure tourism. With more manufacturing units, development of tourism coming up complemented with the industrial parks, the city of destiny Visakhapatnam is poised for exciting times along with increase in EXIM cargo movement.

The Port City Visakhapatnam – Hub for Ferro Alloys

Steel is the most versatile material, which has made the progress in every aspect on this earth possible. Though the basic constituent of steel is iron, it is the proportion of other elements in it, which gives each type of steel certain specific properties. These elements are added in the liquid iron in the form of Ferro Alloys to get the desired composition and properties. Thus, Ferro Alloys are important additives in the production of steel. Ferro Alloys industry is vitally linked for its growth and development to that of the steel industries. Vizag is proving itself as a leading hub for exports of Ferro Alloys from East coast of India. Year on year there is a substantial growth in the volumes handled at Visakha Container Terminal (VCT). Few years ago, VCT handled about 2000 TEUs whereas today the volumes increased as high as 5000 TEUs per month. Year on year growth of Ferro Alloys exports registered is 13% to 15%.



Ferro Alloys

VCT is the first port in the country to receive Authorized Economic Operator

certification from Indian Customs. VCT is very well equipped to handle EXIM of Ferro Alloy industries located in Andhra Pradesh, Odisha, Chhattisgarh, Jharkhand, MP, UP, North India, and West Bengal.

Ferro Chrome, Ferro Manganese, Ferro Silica Manganese & Ferro Silicon are some of the Ferro Alloy types which are exported via VCT. While India stands as one of the leading suppliers of Ferro Alloys to rest of the world, VCT has become the ideal gateway when it comes for Export of Ferro Alloys to both Eastern & Western countries on the East Coast of India. Ferro Alloys are exported to China, Japan, South Korea, Europe, Africa, Middle East & South East Countries. Many Ferro Alloy units have revived and regained strengths with 24 hours power supply being provided by the government for production of the commodity.

With the increasing international demand of Ferro Alloys from the steel industries across Globe, new plants are coming up in the vicinity of Vizag. With new policies getting designed through the "Indian Ferro Alloy Producers' Association" there is a huge scope for both imports & exports to take place through VCT, which is already moving ahead in the path of excellence.

VCT - Emerging Transshipment Hub on the East Coast of India

Evergreen and Global Feeders operate the CCG service while Far Shipping connects VCT to Colombo. In terms of connectivity for Indian Coastal Services, Shreyas and Samudera link VCT to Kolkata & Haldia. Further some of these services have other Indian port calls such as Krishnapatanam, Cochin etc., on their schedule. The latest development is the announcement of a new direct service to Mediterranean and Europe which will also bring connectivity with Africa and the Americas from VCT thereby making VCT a terminal with True Global Coverage to assist the Trade in the region

VCT, with proximity to the other hub and spoke ports and its own origin & destination cargo, is excitingly poised to become the preferred Regional Transhipment Hub on the East Coast of India. The commercial benefits (discounts on Vessel Related Charges) offered by Visakhapatanam Port Trust makes the product even more attractive, sustainable and competitive in the long run by being the Gateway to the East for both Northern and Southern regions extending right up to Bangladesh and even Myanmar as an ideal Gateway in the Upper Bay of Bengal.

Enjoy Cruise from Vizag to Malaysia

Prominence of Jewel of the East Coast, Visakhapatnam is increasing day by day where feeder to main line, smaller to larger vessels sailed through the port of Visakhapatnam carrying containers, variety of cargoes in different formats till date. It is time to add sugar to the cup for a better taste at the city of the destiny. It is indeed a wonderful news for all sea adventure lovers as the next era of tourism is happening which is the Cruise vessel frequency from the port is getting regularized.

Monaco-based company Silversea Cruises recently introduced an international tourist cruise from the Port City which owns a fleet of eight ultra-luxury cruise ships. The name of the service is "Silver Discover".

Visakhapatnam to Port Blair ship has a history of around 86 years. Five passenger vessels - mv Andaman, mv Nicobar, mv Akbar, mv Swarajdweep and mv Campbell Bay are deployed

between Vizag to Port Blair. On an average around one cruise vessel per month is sailing to Andaman & Nicobar Islands from Vizag.

The 'Silver Discover' comes from Trincomalee in Sri Lanka via Chennai to Vizag and then goes to Malaysia via Paradip Port and Chittagong Port. Visakhapatnam being a tourist hub will attract thousands of visitors from different parts of India to enjoy this glorious & luxurious cruise.

Create a better Future

"Green is the prime colour of the world and from which its loveliness arises", as quoted by Mr. Pedro Calderon de la Barca, it is indeed quite important. Just imagining life without plants, tress which are prime media for rains on time, provides shade to the travelers, generates oxygen for human, animal living, what not everything. Without the trees, the very survival of human life will have to see an extinction. It is time for human to pay back the help taken from trees all the years that would continue too. How are we going to do that is simply plant few saplings, sustain the trees, avoid deforestation, etc.

In this context, VCT observed "Go Green Week" from 16 Sep2019 to 22 Sep 2019. As part of it, various activities were conducted where the week kick started with a pledge to sustain and





increase the greenery under the theme "Be part of the change", followed by a treasure hunt that spread the awareness on status of Ozone depletion with theme "Know the nature". Few schools were visited to spread the awareness on the importance of plants, trees for the survival of life and a painting competition was held on the theme "Green is Future". The green week continued with another theme "Own the responsibility", under which saplings / plants were donated by VCTians that were planted at various areas to increase the greenery. Special thanks to Mr. Althaf, MD of Finiks Shipping who volunteered to participate during the week and donated a plant for better future. The awareness was spread across without restricting it only to the terminal where "Community Engagement" was done on the shores of Visakhapatnam beach during 21 September, 2019. VCTians took the initiative to display boards on how the impact of plastic is on mother earth and life. The passersby were briefed about the increased use of plastic which is a direct threat to the future for survival. Few suggestions were also collected from various citizens of Visakhapatnam on the Beach Road that can make a difference to a green future. Last but not

least, connection with the nature is always important and a trekking activity was done by VCTians on the early hours of Sunday dated 22 September, 2019. A great response was received from various participants in the activities who had taken oath to spread greenery as much as possible and avoid plastic consumption for a better future.

Visakha Container Terminal



continued from page 1